**EXHIBIT 3** 

**Management Profiles** 

## United Telemanagement Systems, Inc. MANAGEMENT PROFILES

#### Don Campbell, President & Director

Mr. Campbell is the founder and president of UTSI's parent company, United Telemanagement Corporation (UTC). Mr. Campbell has had varied experience in a number of businesses. Mr. Campbell's experience ranges from 14 years management experience with the JC Penney Co., 10 years experience building real estate companies, 5 years in oil and gas well securities, 3 years as a private pay phone entrepreneur, and 5 years in long distance operator service for the hotel industry.

In the past 6 years, Mr. Campbell has set up UTC as an organization that can process over 1,000,000 patient records per year with only 8 to 10 employees. Mr. Campbell is organizing further development of a dial for service system called the "Telelink on Demand Telephone System" which is currently operating in 20 hospitals with contracts to install in 20 additional hospitals in the year 2001. Mr. Campbell's major contribution to UTC has been his ability to create and implement new product concepts. Through networking, Mr. Campbell has developed alliances with many healthcare organizations.

#### Barry D. Brooks, Treasurer & Director

Mr. Brooks has been a shareholder and Director of UTSI's parent company, United Telemanagement Corporation (UTC) since 1994. Mr. Brooks has served as UTC's Treasurer since 1996. Mr. Brooks has been active in the formation and growth of several companies during his business career. After spending a total of 5 years teaching at a university and in public accounting, he became the Vice President of Finance of a major diversified health care provider. During this portion of his career, Mr. Brooks and the management team rebuilt this formerly troubled organization into a financially strong organization and leader in the industry and region.

In 1985, Mr. Brooks' career moved from finance to operations and business development when he left finance to assume responsibility for the operating division. Under his oversight during the next 10 years, the division grew from \$6 million in annual sales and a six digit operating loss to \$80+ million in annual revenue and a seven digit operating profit.

During this time, he conceptualized and founded a managed workers compensation company that was later used as the model for the State of Ohio's managed worker's compensation programs for state funded and self-insured companies. In 1996, the state program was mandated for all state funded companies in Ohio.

Mr. Brooks is currently the cofounder and Vice Chairman of Benchmark Pathways, Inc. Benchmark Pathways is a solutions-based benchmarking services company providing strategic guidance for companies in worker compensation management and employee productivity. The company was formed in 1998 and currently lists Proctor & Gamble, AT&T, Albertson's, WalMart, and Kaiser among its clients.

# United Telemanagement Systems, Inc. MANAGEMENT PROFILES (continued)

### Terry Henley, Secretary & Directory

Mr. Henley is a national and international healthcare consultant. He has served on many state and national policy-making committees in healthcare and electronic data technology development.

Mr. Henley graduated at the top of his Chemical Engineering class at the age of 20. He has a Bachelor's Degree in Chemical Engineering; a Master's Degree in Business Administration; and a Doctorate in Psychology.

Mr. Henley began his career with Dow Chemical Company in research and development and obtained four patents in product and processing systems. Mr. Henley became Dow's youngest production superintendent, with responsibility for three manufacturing plants.

Mr. Henley left Dow to develop and enhance his marketing skills with the Cosmydyne Corporation, the national leader in cryogenic equipment manufacturing. As International Sales Manager, he served South America, Japan, India and Canada.

Cosmydyne was later sold and Mr. Henley moved to Dayton to handle Chemineer's (a small chemical equipment processing company) international sales. At Chemineer, Mr. Henley developed a marketing strategy that propelled Chemineer from 4 million in sales to the national leader with over \$50 million in sales. While at Chemineer, Mr. Henley received nine national advertising awards and published numerous articles in technical journals. Chemineer was sold in 1977 and Mr. Henley left to develop a healthcare practice management company for Computer Guidance, a local data processing company.

Within Computer Guidance, Mr. Henley started Med-Systems Management, Inc. to develop a healthcare market. Under Mr. Henley's direction, the company grew from a \$200,000 per year data processing company to a \$7 million per year Physician Practice management Company, which placed it among the top 20 companies in size nationally.